# ETF Selections & Timing

Watercourse Way Holdings, LLC P.O. Box 830396 Richardson, TX 75083-0396

InvestmentST.com

972-680-2366

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### In Review of 2010

The first year of ETF Selections & Timing is under our belt. So how'd we do? The Scoreboard below tells the tale. It shows the percentage change for both portfolios as well as their corresponding comparative indexes.

Both Portfolios were up for

the year and with less risk, but one outperformed and one underperformed. The Income Portfolio gained 4.8%, while the Aggregate Bond index gained 2.5%. The Growth Portfolio gained 8.1%, while the Wilshire 5000 gained 15.6%.

So the Income Portfolio

outperformed its index, while the Growth Portfolio underperformed.

What went right and what went wrong?

I had far too little invested in growth ETFs. As I've been

(Continued on bottom right on page 6 see REVIEW)



The chart shows the daily S&P 500 with red smoothed line an 80-day moving average. The black is the VIX index. The lower part shows blue volume and red spikes as possible trading signals.

### **SCOREBOARD**

Model	YTD	52-week	26-week	13-week	4-week	1-week
ETF Income Portfolio	4.8%	4.8%	3.0	-1.4	-0.6	0.3%
ETF Growth Portfolio	8.1%	8.1%	9.8	1.4	0.2	0.1%
Aggrgt Bond (AGG)	2.5%	2.5%	-0.9	-2.3	-0.5	0.4%
Wilshire 5000	15.6%	15.6%	24.7	10.8	2.8	0.1%

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# Income Portfolio

ACTION I	FOR				PORTFOL	O DETAILS					Value as of	date:	12/31/2011
Action			Action	# of	Action		Closing		Start	Ending	# of	Current	Percent of
Date	Action	Symbol	Price	Shares	Value	Symbol	Stop	Description	Price	Price	Shares	Value	Total
						PHB			17.71	18.19	561.1	10,206.23	9.7%
4-Oct	sell	PHB	18.28	1,000	18,280	TIP	108.00		104.93	107.52	121.1	13,016.67	12.4%
						BSV	81.00		80.25	80.46	204.9	16,483.20	15.7%
18-Oct	buy	TLT	101.08	100	10,108	AGG			105.13	105.75	169.4	17,915.74	17.1%
						PCY			27.65	26.67	357	9,515.24	9.1%
22-Nov	sell	PHB	18.20	500	9,100	TLT			101.08	94.12	101	9,489.18	9.1%
22-Nov	sell	PCY	27.44	300	8,232								
						Money M	larket			1.00	28,222	28,222.00	26.9%
										Total	Valuation=	104,848.26	100.0%

## PERFORMANCE RANK

SYMBOL	NAV	RoC
HYG	90.29	14.94%
PFF	38.80	11.22%
BWX	58.46	8.22%
PHB	18.19	7.08%
TBF	44.25	1.09%
TIP	107.52	0.42%
LQD	108.44	-0.50%
SHY	83.98	-0.77%
IGOV	102.27	-3.32%
FXE	133.09	-3.73%
AGG	105.75	-3.85%
GVI	107.88	-4.08%
BSV	80.46	-4.13%
BND	80.27	-6.05%
TBT	37.04	-8.07%
PST	42.34	-8.64%
PCY	26.67	-8.74%
IEF	93.82	-10.43%
PLW	27.95	-10.54%
MBB	105.58	-11.79%
TLH	112.70	-14.84%
TLT	94.12	-19.81%

## **INCOME DATABASE**

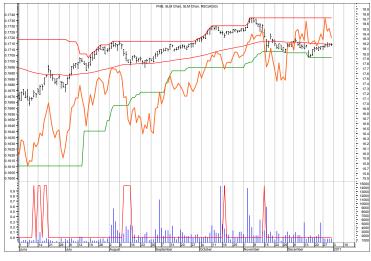
iShares Agg Bond	AGG
Vngrd TTL Bond	BND
Vngrd ShrtTrm Bond	BSV
SPDR Intrnti TBond	BWX
iShares Inter Gov	GVI
iShares High Yld	HYG
iShares 7-10yr Trsry	IEF
iShares Intrntl Tbond	IGOV
iShares Long Corp Bond	LQD
iShares Inter Bond	MBB
PS Emrg Mrkt Bnd	PCY
PS High Yield	PHB
PS Laddrd 1-30 T	PLW
iShares 1-3 yr Trsry	SHY
iShares Trsry Infltn	TIP
iShares 10-20 Trsry	TLH
iShares 20+ yr Trsry	TLT
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Preferred	PFF
Ultrashort 7-10 yr T bond	PST
Short 20 yr T bond	TBF
Ultrashort 20 yr T bond	TBT

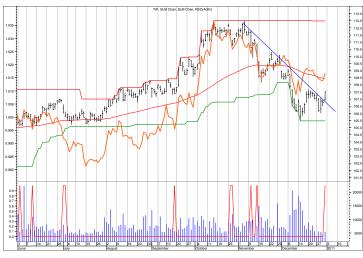
## WEEKLY REVIEW

There's a little rally going on in the bond market, but only because they are so oversold.

No changes for now.

# **Income Charts**







#### PHB—high yield ETF.

1/3/11 No change.

12/27/10 Any more bounce?

12/20/10 No change.

12/13/10 Wait for a bounce.

12/6/10 No change.

11/29/10 No change.

11/22/10 Reduce exposure.

11/15/10 Pullback to a major uptrend line. If it declines through it, I will look to sell.

11/8/10 Still looking strong.

11/1/10 Still in an uptrend

10/25/10 Needs to hold its intermediateterm up trend line.

#### TIP—Treasury inflation protection

1/3/11 Rally in bear market?

12/27/10 Any more bounce?

12/20/10 Big correction. Should bounce.

12/13/10 Wait for a bounce.

12/6/10 No change.

11/29/10 No change.

11/22/10 Expect a bounce.

11/15/10 Consolidation appears to have changed to profit taking. Sit tight for now.

11/8/10 Consolidation phase.

11/1/10 Continue to hold.

10/25/10 Shot higher the past month.

#### PCY—-Emerging Market Sovereign Debt

1/3/11 Rally in bear market?

12/27/10 Still waiting on a bounce.

12/20/10 Trend change to down.

12/13/10 Dollar stronger oddly.

12/6/10 No change.

11/29/10 Sit tight for now.

11/22/10 Reduce exposure.

11/15/10 Dollar has rallied, which has pulled

PCY lower. Will look to sell.

10/18/10 Nice trade.

Each chart shows daily prices (top portion), volume (bottom portion), a moving average (smoothed red line on price portion, a relative strength indicator between the ETF and AGG (Aggregated bond ETF) (orange line), and red spikes. The spikes show potential places to buy and sell short. If the moving average is trending down, the spike shows a potential sell shorts. If the moving average is trending up, the spike shows potential buys. The charts do not show selling or covering signals.

# **Growth Portfolio**

ACTION	FOR				PORTFOLI	O DETAILS	3				Value as of	date:	12/31/2011
Action			Action	# of	Action		Closing		Start	Ending	# of	Current	Percent of
Date	Action	Symbol	Price	Shares	Value	Symbol	Stop	Description	Price	Price	Shares	Value	Total
						LONG E	TFs-						
22-Nov	sell	XLU	31.22	300	9,376	WR	101.00		82.25	101.75	121.5	12,362.63	11.4%
22-Nov	sell	ΙΥΜ	71.17	163	11,604								
22-Nov	short	EWP	38.90	(100)	(3,880)	ICF			63.72	65.72	100.0	6,572.00	6.1%
1-Dec	cover	EWP	36.67	100	3,677								
1-Dec	buy	ICF	63.72	100	6,382								
6-Dec	short	EWP	37.64	(100)	(3,754)	RSW			47.93	38.53	100.0	3,853.00	3.6%
0-Dec	SHOLL	LVVI	37.04	(100)	(3,734)								
20-Dec	sell	EWS	13.45	400	5,390								
						SHORT	ETFs-						
3-Jan	cover	EWP		100		RSW is	a 200% sh	nort position					
						EWP	39.00	Spain	37.64	36.74	(100.0)	(3,674.00)	-3.4%
						Cash fro	om short			1.00	3,754.0	3,754.00	3.5%
						Money N	/larket			1.00	85,194	85,194.00	78.8%
										Total '	Valuation=	108,061.63	100.0%

### **WEEKLY REVIEW**

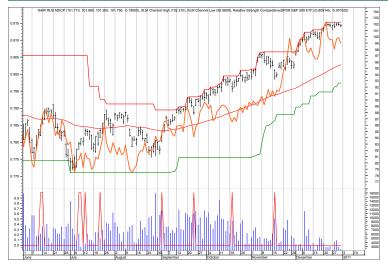
To reiterate from a week ago: Maintain the tight stop on IWR. Sell on the day it looks like it will close below the stop.

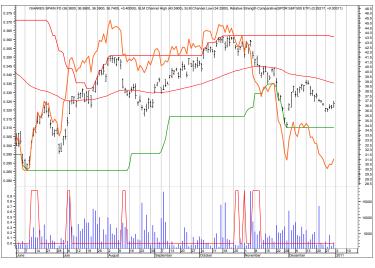
Cover EWP. Markets are rallying for now.

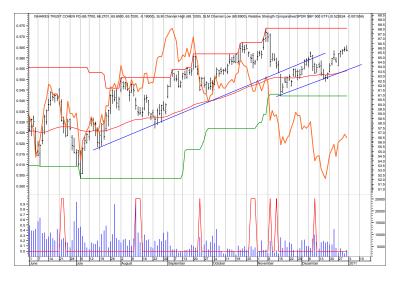
No other changes.

See performance rankings of the equity oriented ETFs on page six.

# **Growth Charts**







#### IWR—-Midcap

1/3/11 Maintain a tight stop.

12/27/10 Tighten the stop again against the steep uptrend.
12/20/10 Will tighten a stop.
12/13/10 Still rallying.
12/6/10 No change.
11/29/10 No change.
11/22/10 Hold for now
11/15/10 Buy on the pullback.

#### EWP---Spain

1/3/11 Cover for now.
12/27/10 Heading back down.
12/20/10 Watch the dominant trend line.
12/13/10 Hold the short.
12/6/10 Reshort.
11/29/10 I shorted this fund on the news of financial troubles.

#### ICF—-REIT

1/3/11 Expect recovery highs. 12/27/10 Main trend still up.

Each chart shows daily prices (top portion), volume (bottom portion), a moving average (smoothed red line on price portion), a relative performance indicator between the ETF and S&P 500 (orange line), and red spikes. The spikes show potential buy and sell short signals. Generally speaking, it the moving average is trending down, the spike shows a potential sell short. If the moving average is trending up, but the ETF declines, the spike shows a potential buy. The charts do not show selling or covering signals.

# ETF Growth Performance Page

SYMBOL	NAV	RoC
DSG	109.87	124.21%
IYM	77.46	
EWY	61.19	
EZA	74.68	
EWT	15.62	
EWD	31.23	100.23%
VBK	78.04	
EWW	61.92	
XLE		
	68.25	
IGE	41.69	91.49%
VAW	82.60	
IYE	38.96	
IWM	78.24	
IWP	56.61	82.21%
DBC	27.55	81.72%
IGV	58.42	
VXF	54.41	81.30%
IGN	33.51	80.97%
VB	72.63	
XLB	38.41	78.76%
DSV	68.31	78.57%
ELG	56.51	77.68%
EWM	14.38	77.07%
VCR	60.47	76.57%
IYJ	65.40	75.95%
IWR	101.75	74.49%
VO	74.46	74.00%
PWO	49.80	
XLI	34.87	73.75%
IYT	92.32	73.34%
IAU	13.90	72.72%
GLD	138.72	71.90%
XLY	37.41	70.74%
EWO	22.33	
QQQQ	54.46	70.18%
IXC	39.06	
RSP	47.31	68.09%
EWL	25.08	67.52%
IWS	45.01	66.26%
VUG	61.42	64.15%
ILF	53.86	63.89%
IYW	64.38	63.12%
VBR	66.86	62.58%
EWS	13.85	
IYC	67.66	61.74%
EEM	47.64	60.26%
VGT	61.52	59.93%
EWC	31.00	59.93%
IGM		
PWC	60.45	59.67% 50.10%
	44.01	59.19%
VTI	64.93	58.62%

IYY	63.40	57.13%
ICF	65.72	56.91%
XLK	25.19	56.50%
IXN	61.42	55.91%
ISI	57.25	55.57%
VV	57.61	55.27%
IGW	47.70	55.16%
RWR	61.02	54.99%
EWA	25.44	52.76%
IYK	64.55	51.97%
EPP	46.98	51.16%
IYR	55.96	50.98%
EWH OEF	18.92	50.85%
	56.67	48.37%
ELV	63.47	47.37%
EWU	17.37	47.36%
ITF	47.53	45.50%
DVY	49.86	45.31%
EWJ	10.91	43.48%
PEY	8.86	43.23%
EWG	23.94	43.11%
VFH	32.88	39.09%
DGT	58.46	38.93%
EWN		
	21.09	37.34%
IYF	57.48	36.75%
EFA	58.22	36.68%
EWZ	77.40	36.52%
XLF	15.95	35.08%
XLP	29.31	33.85%
IYG	57.57	33.81%
100	62.27	33.22%
IXP	58.27	30.71%
IYH	65.37	30.59%
PGJ	26.64	29.93%
IEV	39.28	28.92%
VDC	73.39	27.97%
	56.25	27.78%
VHT XLV	31.50	27.05%
IXI	51.76	24.70%
IXJ IDU	77.10	20.04%
VDU	67.10	
VPU	67.08	19.37%
EWQ	24.45	15.79%
IXG	46.13	15.19%
XLU	31.34	14.53%
IBB EWK	84.00	12.06%
EWK	13.13	11.57%
EZU	35.27	10.45%
FEU	33.80	10.18%
FXI	43.09	2.98%
FXI FEZ	36.84	-1.18%
EWI	16.38	-14.85%
EWP	36.74	-47.68%
		1.13070

The two columns to the left show the rankings of the equity oriented ETFs in our database through the previous Friday's close.

These rankings are based on momentum indicators around which we generally want to trade. Our general strategy is to invest with the stronger performing ETFs by investing with the main trend and against the minor trend down. This means that in a bear (down) market, we want to short the funds that rally against their main trend downward. In a bull market, we want to buy during selloffs with the main trend up.

(Continued from page 1) REVIEW

talking about, investors use moving averages and divergences to help make investment decisions. Moving averages keep you in, but have their own problems. Divergences show up at turns, but the market may continue in the same direction. What normally happens is that the divergences worsen, so rather than buying back in, you continue to stand aside, waiting for the inevitable correction. For awhile, the underperformance worsens and such is the case currently.

The short positions in the Growth Portfolio worked like they were supposed to, as I took advantage of the troubles in Spain.

For the Income Portfolio, diversification helped. Buying on the dips and selling on the rallies was profitable. I overstayed the PCY position, however.

Next week I'll take a look at some proposed changes to improve performance.

# ETF Database

Security (1997)   Security (	Exchange Traded Fund	Symbol	Base	Provider	Exchange Traded Fund	Symbol	Base	Provider
Section   Control   Cont			Broad	streetTRACKS			Intrntl	iShares
Section   Control   Cont	DIAMONDS	DIA	Broad	PDR Services LLC	iShares MSCI-Mexico	EWW	Intrntl	BGI
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# **Descriptions & Disclosures**

### **PORTFOLIO DESCRIPTIONS (pages 2 and 3)**

Our guiding goal is to provide the most return with the least risk consistently over time through bull and bear markets.

Income Portfolio, page2: Uses a proprietary selection methodology on all of the monitored bond-oriented ETFs to pick the top ETFs. I then use a proprietary timing model to decide whether to buy, sell, hold, or avoid.

Growth Portfolio, page 3: Uses the same methodologies as in the Income Portfolio, except as it is applied to stock-oriented ETFs.

All portfolios were started on 1/1/10 with \$100,000.

Portfolio changes will usually be made at the close on Monday, unless otherwise noted in any emailed hotline update. Issues are normally posted on Mondays by 1:30pm cst.

Portfolios are updated through the Friday close the week before.

Dividends are reinvested in additional shares. Commissions of \$5/trade and short-term redemption charges, if any, are applied. Interest is zero for the money market (cash) position.

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Unless otherwise noted, the weekly eNewsletter is posted by 1:30 PM central time each Monday, except for holidays and then on Tuesday. It may contain actionable, specific buy or sell advice to take that day at the Monday close in each portfolio. Portfolio data will be updated through the previous Friday's close. Fund symbols, rather than names, are the official identification used for activity.

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